



# WISCONSIN LEGISLATURE

P.O. BOX 8952 • MADISON, WI 53708

March 28, 2016

Ted Nickel, Commissioner of Insurance  
Office of the Commissioner of Insurance  
125 South Webster Street  
Madison, WI 53703-3474

Dear Commissioner Nickel,

The State of Wisconsin has a unique opportunity to influence the outcome of one of the largest corporate mergers the health insurance industry has ever seen. The proposed merger of Humana and Aetna will have broad nationwide consequences for how individuals interact with the healthcare system. We are writing today to ask that you use the powers of the Wisconsin Office of Commissioner of Insurance (OCI) to ensure that Wisconsin's citizens, consumers, and workers are taken into account before this merger is approved.

Of paramount concern are the 3100 individuals Humana, as the single largest private employer in Brown County, currently employs in Green Bay and De Pere. The potential economic impact of this merger is greater in northeast Wisconsin than in any other part of the state. The loss of Humana's family-supporting jobs and charitable commitments to the community would be a devastating blow to greater Green Bay. For that reason, we ask that OCI receive a guarantee of zero job reductions within Humana's Wisconsin locations should the proposed merger proceed.

Additionally, we have concerns regarding the impact this merger could have on the competitive nature of the insurance market in Wisconsin. To ameliorate these concerns, we ask the OCI to work with Aetna and Humana to control drug prices and premiums for Wisconsin consumers and to maintain a competitive array of choices in providers.

Wisconsin's review of this proposed merger could serve as an example to the rest of the nation. With so much on the line, it is vital that you stand up for Wisconsin consumers and Wisconsin workers. With a thorough review and several reasonable stipulations, this merger could have a positive outcome for consumers, employees, and shareholders alike. We ask that you take these requests into account as you go through the approval process.

Thank you for your work and consideration, and please let us know if you have any questions.

Sincerely,

Eric Genrich  
State Representative  
90th Assembly District

Dave Hansen  
State Senator  
30th Senate District